SERFF Tracking #: SHEL-129913118 State Tracking #:

Company Tracking #: 03M27115

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

Filing at a Glance

Company: Shelter Mutual Insurance Company

Product Name: MHO
State: Arkansas

TOI: 04.0 Homeowners

Sub-TOI: 04.0002 Mobile Homeowners

Filing Type: Rate/Rule
Date Submitted: 02/06/2015

SERFF Tr Num: SHEL-129913118
SERFF Status: Closed-Filed

State Tr Num:

State Status:

Co Tr Num: 03M27115

Effective Date 05/01/2015

Requested (New):

Effective Date 05/01/2015

Requested (Renewal):

Author(s): Brian Marcks, Phyllis Partise, Dani McCarty

Reviewer(s): Becky Harrington (primary)

Disposition Date: 03/04/2015

Disposition Status: Filed

Effective Date (New): 05/01/2015 Effective Date (Renewal): 05/01/2015

State Filing Description:

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

General Information

Project Name: Jaegers

Status of Filing in Domicile:

Project Number:

Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 03/04/2015

State Status Changed: Deemer Date:

Created By: Brian Marcks Submitted By: Brian Marcks

Corresponding Filing Tracking Number:

Filing Description:

Rates and zone definitions have been revised for earthquake coverage.

The overall effect of this filing is expected to be a revenue increase of 0.1% or \$2,383.

Company and Contact

Filing Contact Information

Brian Marcks. Coordinator of Insurance BCMarcks@shelterinsurance.com

Department Affairs

1817 West Broadway 573-214-4165 [Phone] Columbia, MO 65218 573-446-7317 [FAX]

Filing Company Information

Shelter Mutual Insurance CoCode: 23388 State of Domicile: Missouri

Company Group Code: 123 Company Type: 1817 West Broadway Group Name: State ID Number:

Columbia, MO 65218 FEIN Number: 43-0613000

(573) 445-8441 ext. [Phone]

Filing Fees

Fee Required? Yes

Fee Amount: \$100.00

Retaliatory? No

Fee Explanation: \$100 per rate/rule filing.

Per Company: No

CompanyAmountDate ProcessedTransaction #Shelter Mutual Insurance Company\$100.0002/06/201592138228

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Becky Harrington	03/04/2015	03/04/2015

Objection Letters and Response Letters

Objection Letters

Status	Created By	Created On	Date Submitted
Pending Industry Response	Becky Harrington	02/06/2015	02/06/2015

Response Letters

Responded By	Created On	Date Submitted
Brian Marcks	03/02/2015	03/02/2015

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

Disposition

Disposition Date: 03/04/2015 Effective Date (New): 05/01/2015 Effective Date (Renewal): 05/01/2015

Status: Filed

Comment:

	Overall %	Overall %	Written Premium	Number of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	Holders Affected	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where reg'd):	(where reg'd):

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC Loss Cost Filing Document for OTHER than Workers' Comp		Yes
Supporting Document	Explanatory Memorandum	Filed	Yes
Supporting Document	Histogram	Filed	Yes
Supporting Document	Response of March 2: Objection 1	Filed	Yes
Supporting Document	Response of March 2: Objection 2	Filed	Yes
Rate	General Rules Page	Filed	Yes

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

Objection Letter

Objection Letter Status Pending Industry Response

Objection Letter Date 02/06/2015 Submitted Date 02/06/2015

Respond By Date

Dear Brian Marcks,

Introduction:

This will acknowledge receipt of the captioned filing.

Objection 1

Comments: Please provide specific details regarding the changes to earthquake zones and rates.

Objection 2

- General Rules Page, GR-22 (Rate)

Comments: Provide additional documentation supporting the age of home factors.

Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

In accordance with Regulation 23, Section 7.A., this filing may not be implemented until 20 days after the requested amendment(s) and/or information is received.

Sincerely,

Becky Harrington

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

Response Letter

Response Letter Status Submitted to State

Response Letter Date 03/02/2015 Submitted Date 03/02/2015

Dear Becky Harrington,

Introduction:

Reference is made to your note of February 6. Following are responses to your questions in the same order as they appeared in the note.

Response 1

Comments:

Attached is additional detail regarding the revised earthquake rates and revised earthquake zone definitions.

Related Objection 1

Comments: Please provide specific details regarding the changes to earthquake zones and rates.

Changed Items:

Supporting Document Schedule Item Changes		
Satisfied - Item:	Response of March 2: Objection 1	
Comments:	Please see attachments.	
Attachment(s):	AR MHO rate change proposal.pdf AR Map.pdf EARTHQUAKE ZONE DEFINITIONS.pdf	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Response 2

Comments:

We utilized the RMS RiskLink Version 13.1 Model in developing the revisions submitted in this filing. Attached is documentation from RMS regarding Year of Construction and support for the Age of Construction factors we filed.

Related Objection 2

Applies To:

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

- General Rules Page, GR-22 (Rate)

Comments: Provide additional documentation supporting the age of home factors.

Changed Items:

Supporting Document Schedule Item Changes		
Satisfied - Item:	Response of March 2: Objection 2	
Comments:	Please see attachments.	
Attachment(s):	RMS Year of Construction Documentation.pdf AR Year factor explanation.pdf	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

I hope this helps. Please let me know if you have questions.

Sincerely,

Brian Marcks

SERFF Tracking #: SHEL-129913118 State Tracking #: 03M27115

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

Rate Information

Rate data applies to filing.

Filing Method: File and Use

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: -0.030%

Effective Date of Last Rate Revision: 05/15/2014

Filing Method of Last Filing: File and Use

Company Rate Information

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Shelter Mutual Insurance Company	%	0.100%	\$2,383	4,827	\$3,115,823	4.200%	-6.000%

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name:MHOProject Name/Number:Jaegers/

Rate/Rule Schedule

Item	Schedule Item				Previous State	
No.	Status	Exhibit Name	Rule # or Page #	Rate Action	Filing Number	Attachments
1	Filed 03/04/2015	General Rules Page	GR-22	Replacement		Proposed Manual Page GR 22.pdf

6. EARTHQUAKE COVERAGE (B-422-B)

Coverage for the peril of earthquake may be provided by endorsement. This coverage will apply to all Section I coverages for the same limits as provided under the policy. The deductible for the Earthquake Damage Assumption Endorsement is based on a percent of the amount of insurance for each coverage and is applied separately to each coverage.

- ZONE 1 -- Clay, Craighead, Crittenden, Cross, Greene, Jackson, Mississippi, Poinsett, and St. Francis Counties.
- ZONE 2 -- Arkansas, Independence, Jefferson, Lawrence, Lee, Lonoke, Monroe, Phillips, Prairie, Randolph, Sharp, White, and Woodruff Counties.
- ZONE 3 -- Ashley, Baxter, Bradley, Chicot, Cleburne, Cleveland, Conway, Desha, Drew, Faulkner, Fulton, Grant, Izard, Lincoln, Perry, Pulaski, Saline, Stone, and Van Buren Counties.
- ZONE 4 -- Remainder of State.

Property located in the following counties MUST be written with a minimum Earthquake deductible of 15%: Arkansas, Clay, Craighead, Crittenden, Cross, Greene, Independence, Jackson, Lawrence, Lee, Mississippi, Monroe, Phillips, Poinsett, Prairie, Randolph, Sharp, St. Francis, White and Woodruff

Earthquake Coverage - Rates per \$1,000

		Coverage A	Incr Lmts/Added Other Structures	Increased Limits Personal Property	Increased Limits ALE/Loss of Rents	Loss Assessments
Zones	Ded.	All Construction	All Construction	All Construction	All Construction	All Construction
1	15%	\$1.41	\$1.29	\$0.66	\$1.19	\$1.29
1	20%	\$1.32	\$1.22	\$0.54	\$1.19	\$1.22
1	25%	\$1.24	\$1.14	\$0.44	\$1.19	\$1.14
2	5%	\$0.89	\$0.82	\$0.46	\$0.39	\$0.82
2	10%	\$0.79	\$0.72	\$0.36	\$0.39	\$0.72
2	15%	\$0.69	\$0.62	\$0.26	\$0.39	\$0.62
2	20%	\$0.64	\$0.57	\$0.21	\$0.39	\$0.57
2	25%	\$0.60	\$0.53	\$0.16	\$0.39	\$0.53
3	5%	\$0.69	\$0.52	\$0.25	\$0.21	\$0.52
3	10%	\$0.52	\$0.46	\$0.20	\$0.21	\$0.46
3	15%	\$0.48	\$0.41	\$0.15	\$0.21	\$0.41
3	20%	\$0.44	\$0.36	\$0.12	\$0.21	\$0.36
3	25%	\$0.41	\$0.33	\$0.10	\$0.21	\$0.33
4	5%	\$0.17	\$0.12	\$0.06	\$0.05	\$0.12
4	10%	\$0.15	\$0.10	\$0.05	\$0.05	\$0.10
4	15%	\$0.13	\$0.09	\$0.04	\$0.05	\$0.09
4	20%	\$0.11	\$0.08	\$0.03	\$0.05	\$0.08
4	25%	\$0.10	\$0.07	\$0.02	\$0.05	\$0.07

AGE FACTOR					
Coverage A , Incr Lmts/Added Personal Prop, ALE/Loss of Rents, and Loss Assessment			Increased Lin Other S	mits and Add Structures	ded
Age of Construction	Frame	All Other	Age of Construction	Frame	All Other
Prior to 1937	1.21	1.13	All	1.00	1.00
1937 to 1991	1.15	1.09			
1992 to 2000	1.04	1.02			
2001 to Present	1.00	1.00			

05-01-2015 Mobile Homeowners GR-22 AR Shelter Mutual

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name:MHOProject Name/Number:Jaegers/

Supporting Document Schedules

Satisfied - Item:	NAIC loss cost data entry document
Comments:	Please see attachment.
Attachment(s):	AR MHO RF1.pdf
Item Status:	Filed
Status Date:	03/04/2015
Bypassed - Item:	NAIC Loss Cost Filing Document for OTHER than Workers' Comp
Bypass Reason:	This is an independent rate/rule filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Explanatory Memorandum
Comments:	Please see attachment.
	MHO Explanatory Memo.pdf
Attachment(s):	AR MHO Revenue Summation.pdf
Item Status:	Filed
Status Date:	03/04/2015
Satisfied - Item:	Histogram
Comments:	Please see attachment.
Attachment(s):	MHO Graph.pdf
Item Status:	Filed
Status Date:	03/04/2015
Satisfied - Item:	Response of March 2: Objection 1
Comments:	Please see attachments.
Oomments.	AR MHO rate change proposal.pdf
Attachment(s):	AR Map.pdf
` ,	EARTHQUAKE ZONE DEFINITIONS.pdf
Item Status:	Filed
Status Date:	03/04/2015
Satisfied - Item:	Response of March 2: Objection 2
Comments:	Please see attachments.

State: Arkansas Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0002 Mobile Homeowners

Product Name: MHO **Project Name/Number:** Jaegers/

Attachment(s):

RMS Year of Construction Documentation.pdf
AR Year factor explanation.pdf
Item Status:

Filed

Status Date: 03/04/2015

FORM RF-1 Rate Filing Abstract NAIC LOSS COST DATA ENTRY DOCUMENT

10. -6.0% Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): 87

1. This filing transmittal is part of Company Tracking #							03M	27115							
2. If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/Item Filing Number						ive N/A	N/A								
	Ī			Con	npany Name						Company	NAI	C Number		
3.	A.	Shelter Mutual Insurance Company						B.	23388						
		Draduat Cadi	n ~ \	Matrix Lina	of Business (i.e	Т	no of Inguinon	na) Duad	uat Cadina Matrix	. I in	o of Dusiness (i	. C.	b-type of Insurance)		
	Α.	Shelter Mutu			of Busiliess (i.e.	., 1 y	pe of msuran		Mobile Homeowi		ie of Busiliess (f.	e., Su	b-type of msurance)		
1.	Α.	Sheller Mulu	ai n	Jilleowiiers				В.	Modile Homeowi	iers					
5.							T		T						
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		(A)	,	(B)	(C)	1	(D))	(E)		(F)		(G)		(H)
(ERAGE		Indicated % Rate	Requested % Rate	1	E		Loss Cost Modification		Selected		Expense Constant		Co. Current
()	see m	structions)	La	% Kate vel Change		00	Expe Loss I		Factor	l	Loss Cost Multiplier		(If Applicable)	Loss Cost	
1/101	silo U	omeowners	N/A		0.1	ge	N/A	Callo	N/A		N/A		N/A	Multiplier N/A	
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5.		5 Year Hist	orv	Pate	e Change Histor	***7						7.			
<i>)</i> .		J Teal Thsu	OI y				tate Earned	Incurred	1						
Y	ear	Policy Cou	ınt	% of Change	Effective Date		Premium (000)	Losses (000)	State Loss Ratio		Countrywide Loss Ratio		Expense Constants	S	Selected Provision
2	010	4,433				2,5	\ /	1,081	42.3	54	1.5	A.	Total Production Exp	ense	16.3
2	011	4,455		4.5	6-7-2012	2,7		1,882	69.6	93	3.5		General Expense		7.2
	012	4,627		-0.03	5-15-2014	2,7		1,349	54.2	78			Taxes, Licenses & Fe	es	2.6
	013	4,564				2,8		1,299	44.8	71			Underwriting Profit		6.6
2	014	4,827				3,0	11	1,602	53.2	60	0.1		& Contingencies		
													Other (explain)		
									1			F. '	ΓΟΤΑL		32.7

SHELTER MUTUAL INSURANCE COMPANY ARKANSAS MOBILE HOMEOWNERS EXPLANATORY MEMORANDUM

SUMMARY

Earthquake Rates and Zones have been revised.

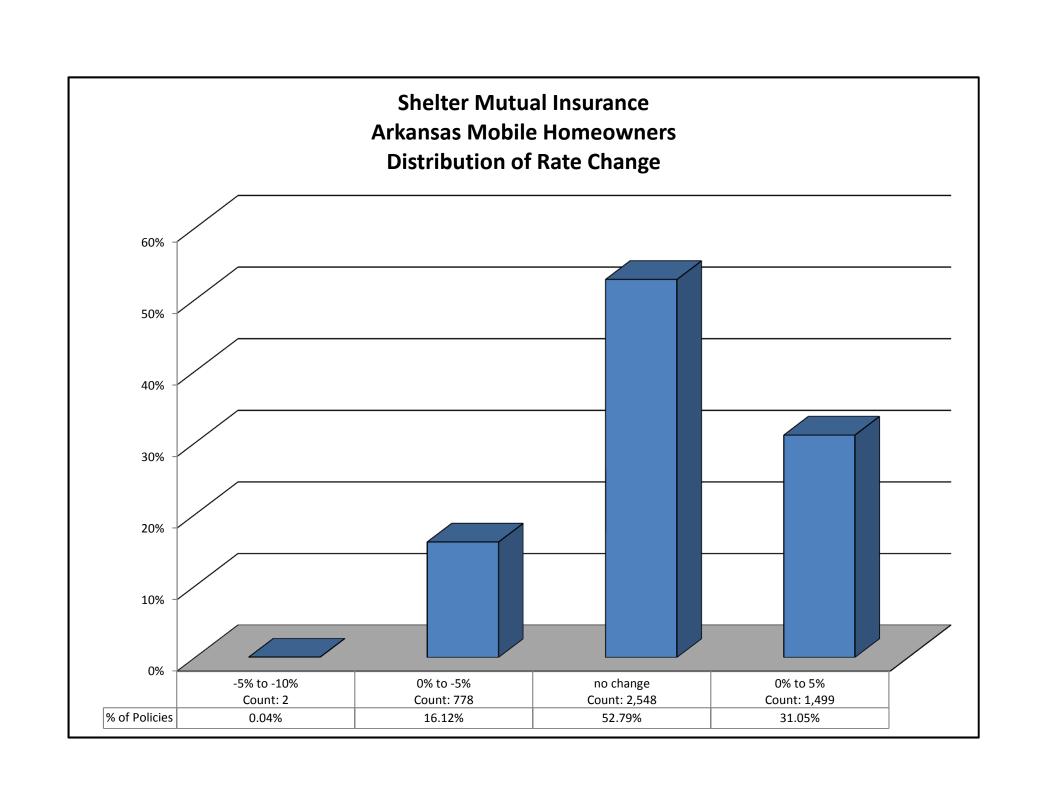
The overall change in revenue is 0.1% for \$2,383.

GENERAL RULE (GR) PAGES

GR-22 6. EARTHQUAKE COVERAGE - Rates and Zones for Earthquake Coverage have been revised.

Shelter Mutual Insurance Company Revenue Summation Arkansas Mobile Homeowners

	Annual Policy	Propose	d Change	
	Premium	%	\$	
Earthquake Coverage		0.1	2,383	
Total Revenue Change	3,115,823	0.1	2,383	

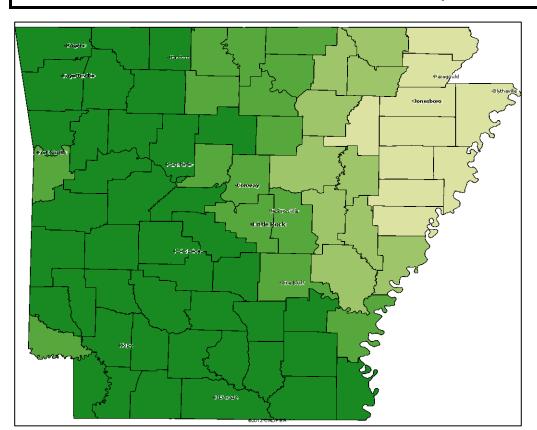


Arkansas Earthquake Rate Change Proposal: MHO Base Rate Detail

Current Cov A Rate					Proposed Cov A Rate			Percentage Change (Corresponding Zo				
Current	Deductible	Constr	uction	on	Proposed	Deductible	Constr	uction	Proposed	Deductible	Construction	
Zone	Deductible	Frame	Masonry		Zone	Deductible	Frame	Masonry	Zone	Deductible	Frame	Masonry
3	5				1	5			1	5		
3	10				1	10			1	10		
3	15	1.22	1.71		1	15	1.41	2.07	1	15	16%	21%
3	20	1.15	1.62		1	20	1.32	1.95	1	20	15%	20%
3	25	1.09	1.53		1	25	1.24	1.84	1	25	14%	20%
4	5				2	5			2	5		
4	10				2	10			2	10		
4	15	0.59	0.93		2	15	0.69	1.12	2	15	17%	20%
4	20	0.56	0.88		2	20	0.64	1.05	2	20	15%	19%
4	25	0.53	0.83		2	25	0.6	0.97	2	25	14%	16%
5	5	0.66	1.04		3	5	0.69	1.10	3	5	5%	6%
5	10	0.46	0.78		3	10	0.52	0.87	3	10	13%	12%
5	15	0.44	0.74		3	15	0.48	0.81	3	15	10%	9%
5	20	0.41	0.70		3	20	0.44	0.76	3	20	6%	8%
5	25	0.39	0.66		3	25	0.41	0.70	3	25	5%	6%
6	5	0.58	0.94		4	5	0.17	0.30	4	5	-71%	-68%
6	10	0.40	0.72		4	10	0.15	0.27	4	10	-63%	-63%
6	15	0.38	0.68		4	15	0.13	0.24	4	15	-66%	-65%
6	20	0.36	0.65		4	20	0.11	0.21	4	20	-69%	-68%
6	25	0.34	0.61		4	25	0.10	0.19	4	25	-71%	-69%

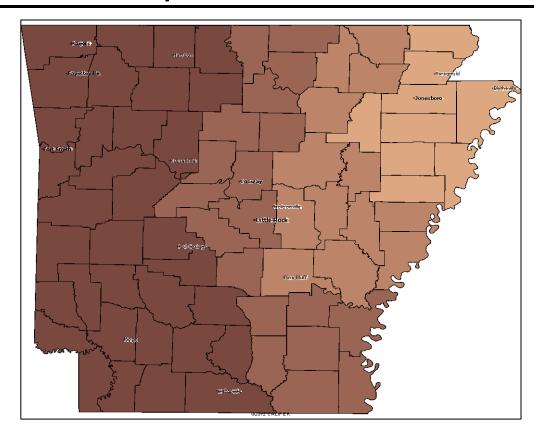
Current and Proposed EQ Zones

Shelter Current Homeowners EQ Zones



NOTE: Light Green Highest Rated Zone, Darkest Green Lowest. (Numbered 3,4,5,6)
Lightest two shades of green have 15% minimum deductible.

Shelter Proposed Homeowners EQ Zones



Note: Lightest brown Highest rated zone, darkest brown lowest rated.

Numbered 1, 2, 3, 4

No change in counties that require 15% deductible.

CURRENT AND PROPOSED EARTHQUAKE ZONE DEFINITIONS

CURRENT

- ZONE 3 -- *Clay, *Craighead, *Crittenden, *Cross, *Greene, *Jackson, *Lee, *Mississippi, *Poinsett and *St. Francis Counties.
- ZONE 4 -- *Arkansas, *Independence, *Lawrence, *Monroe, *Phillips, *Prairie, *Randolph, *Sharp, *White and *Woodruff Counties.
- ZONE 5 -- Baxter, Cleburne, Conway, Desha, Faulkner, Fulton, Izard, Jefferson, Little River, Lonoke, Marion, Pulaski, Searcy, Sebastian and Stone Counties.
- ZONE 6 -- Remainder of State.

PROPOSED

- ZONE 1 -- Clay, Craighead, Crittenden, Cross, Greene, Jackson, Mississippi, Poinsett, and St. Francis Counties.
- ZONE 2 -- Arkansas, Independence, Jefferson, Lawrence, Lee, Lonoke, Monroe, Phillips, Prairie, Randolph, Sharp, White, and Woodruff Counties.
- ZONE 3 -- Ashley, Baxter, Bradley, Chicot, Cleburne, Cleveland, Conway, Desha, Drew, Faulkner, Fulton, Grant, Izard, Lincoln, Perry, Pulaski, Saline, Stone, and Van Buren Counties.
- ZONE 4 -- Remainder of State.

Property located in the following counties MUST be written with a minimum Earthquake deductible of 15%: Arkansas, Clay, Craighead, Crittenden, Cross, Greene, Independence, Jackson, Lawrence, Lee, Mississippi, Monroe, Phillips, Poinsett, Prairie, Randolph, Sharp, St. Francis, White and Woodruff

^{*}Property located in these counties MUST be written with a minimum Earthquake deductible of 15%.

From the RMS "North America Earthquake Model Methodology" documentation:

Year of Construction

The vulnerability of a building changes when seismic codes are updated or significant changes occur in construction practices. Vulnerability functions are different across the following year bands for Eastern and Western U.S. and Canada.

Year Bands - Eastern U.S.

Building code enactment and enforcement varies among the eastern states as well as jurisdictions within states. As of 1992, the Standard Building Code (SBC) and the National Building Code (NBC) have adopted mandatory seismic design requirements. The year bands available for states in the eastern U.S. include:

Table 57: Year Bands Available for Eastern U.S. States

	Pre - 1937		
Stool Mamont Posisting France	1937 - 1991		
Steel Moment Resisting Frames	1992 - 1995		
	Post 1995		
	Pre - 1937		
All Other Construction Classes	1937 - 1991		
All Other Construction Classes	1992 - 2000		
	Post 2000		

Support for the Age of Construction Factors

We utilized the RMS RiskLink Version 13.1 model. The output from the model gave us the following year factors for both the HO3 and HO5 lines of business:

LINE	Year	Frame Factor	Masonry Factor
HO3	1936 and Earlier	1.048	1.572
HO3	1937 to 1991	0.953	1.481
HO3	1992 to 2000	0.797	1.300
HO3	2001 and later	0.736	1.255
HO5	1936 and Earlier	1.272	1.945
HO5	1937 to 1991	1.154	1.829
HO5	1992 to 2000	0.960	1.598
HO5	2001 and later	0.885	1.542

As we wanted to use a single year factor to cover every line of business, we took an average of the HO3 and HO5 factor and came up with the following:

LINE	Year	Frame Factor	Masonry Factor
HO3 and HO5	1936 and Earlier	1.160	1.759
HO3 and HO5	1937 to 1991	1.054	1.655
HO3 and HO5	1992 to 2000	0.879	1.449
HO3 and HO5	2001 and later	0.810	1.398

Next, we normalized the data so that the Frame and Masonry factor for years 2001 and later was equal to 1.00. We did this by dividing each of the frame factors by 0.810, and each of the masonry factors by 1.398. After rounding to two decimal places, this gave us:

LINE	Year	Frame Factor	Masonry Factor
HO3 and HO5	1936 and Earlier	1.43	1.26
HO3 and HO5	1937 to 1991	1.30	1.18
HO3 and HO5	1992 to 2000	1.08	1.04
HO3 and HO5	2001 and later	1.00	1.00

Finally, to minimize the impact of the rate increases, we took only half of the factor relativity increases. This gave us the following factors that are in the filing:

LINE	Year	Frame Factor	Masonry Factor
HO3 and HO5	1936 and Earlier	1.21	1.13
HO3 and HO5	1937 to 1991	1.15	1.09
HO3 and HO5	1992 to 2000	1.04	1.02
HO3 and HO5	2001 and later	1.00	1.00

Note: Due to Shelter's lack of exposure in Farmowners and Mobile Home, we decided to use the above year factors for both of those lines as well.